ANNUAL ACTIVITY REPORT Foundry Informatics Centre, New Delhi Year: 2019-20

FIC Website - Statistical Data & access of Statistics:

FIC website is being periodically up dated for various informations & statistics /data

FIC has compiled various statistical data from various sources apart from large database. The members can access online by paying nominal annual subscription of Rs 5000/-+ GST for Members and Rs. 7500/- + GST for Non Members. Subscribers are given online access to data /statistics

The various statistical data being periodically updated are as below :

- Castings Production
- Country wise World casting production
- HS Code wise export & import data monthly, cumulative & trends for last 5 years
- Auto Production ,monthly ,cumulative & last 5 years trends
- Weekly Price trends for materials such as pig iron, scrap, coke, Ferro Alloys, petrol, diesel, Aluminium, Copper, Zinc, Lead, Tin, Brass etc.
- Tractors Production monthly & annual trends
- ICEMA –Only annual trends

Some of Leading companies have subscribed to data including M/s. Kirlokar Ferrous, Tata Steel, CRI Pumps, Steel Cast, BIZ Hero India, Pitti Castings, NELCAST Ltd., Brakes India Ltd., Kores India Ltd. Etc.

Support to 68th Indian Foundry Congress & IFEX-2020

FIC supported promotion and various activities of the 68th edition of Indian Foundry Congress (IFC) concurrent with IFEX 2020 held between 28^{th,} 29th and 1st March 2020 at Chennai Trade Centre.

- Coordinated & confirmed following buyers for B2B Meet, followed up with many others
- a) Integral Coach Factory, Chennai
- b) Heavy Vehicles Factory, Avadi
- c) GIF, Ordnance Factory, Jabalpur
- d) John Deere
- e) HAL
- Prepared mails/ letters & draft messages for soliciting VIP messages for souvenir. VIP messages were obtained & sent to OC for publishing in souvenir

- Emails and calls were made to promote participation in 68th IFC and support delegate registrations.
- Visitors at FIC stall were attended & their querries were addressed .Sale of Indian Foundry Directory was also made at FIC stall & Directories worth approx. Rs 1,20,000/- was mde during the IFC

Support to Members through Ministry of MSME IC Scheme:

a) Financial Support for GIFA

A detailed proposal was submitted to Ministry of MSME for considering financial support to IIF MSME members for participation in GIFA 2019. Detailed circular was sent to IIF members about the same along with revised guidelnes of scheme , eligibility criteria & requirement of documents for claiming reimbursement after the conclusion of event well in advance

Sanction was obtained as per scheme & finally the reimbursement was made to eligible members who submitted all documents as prescribed by the Ministry

b) Calender of International events :-

Also for 2020-21 , we had taken up with MoMSME to approve following events relevant to foundry sector for the calender of international events . The following international events were approved & included in calender of events for international participation by IIF under IC scheme of the Ministry of MSME

S.No.	Event Name Place	Actual Date	Revised Date as of now
1	Metal Casting Congress	21-23 April 20	Event Cancelled
2	Metal & Metallurgy, China	13-16 May 20	10-20 August 2020
3.	Auto Mechanika, Argentina	4-7th Nov. 20	
4.	Eurguss 2020 Mexico	10-12th Nov. 20	
5.	Ankiros, Istanbul, Turkey	12-14th Nov. 20	

Visit of Russian Delegation:

A senior level delegation from Russia including representatives from Scientific & Industrial Valve Manufacturers Association (NPAA), FarExpo (oil & gas exhibition organization), AESK (valve production, valve and valve parts supplier), «AZ Mayak" (valve production), DS Kontrols Corporation (valve production) visited India from 1st Dec., 2019 to 6th Dec., 2019. The purpose of their visit was to explore possibility of business partnerships with Indian Foundries manufacturing steel & stainless steel valves & pump components & some ferrous foundries dealing in SG iron as well as non-ferrous foundries (Aluminium ,Titanium &Copper).

The visit of Russian Delegation was facilitated by Foundry Informatics Centre (FIC), Delhi.

The delegation came to India on 1st Dec., 2019 and from 2nd Dec., to 6th Dec., 2019 visited around 10 foundries including Ammarun Foundries, CRI Pumps, Anugraha Valves, Integra, Amex Alloys, Ultimate Alloys, Rukmani Engg., ICC Forgings, YKS Alloys & U.P. Steels.

On 6th Dec., 2019 after visiting U.P. Steels at Muzaffarnagar, the delegation was invited to IIF Delhi office for interaction with interested industry members.

Ms. Elena Lukoanova, Head of International Business Cooperation (NPAA) briefly explained the purpose of their visit to India and thanked IIF for facilitating the visit. She further said that this visit was exploratory in nature and shall pave way for future co-operation, JVs, business growth between Russia and India as Russian Valve Manufacturers look for India as a potential market for their requirements.

Interaction with MoEF & CC

FIC organized an awareness & interactive Programme on 31st July 2019 at IIF Delhi Office Dr. Sharath Kumar Pallerla, Director, Ministry of Environment Forests & Climate Change (MoEF & CC) was invited to give a brief on the new EIA policy & to discuss issues of foundry sector & its recommendations

The new proposed EIA policy was discussed in detail & very positive interaction followed with the members

MSME Awareness Programme

Organised a Awareness Programme conducted at IIF Delhi Office on 27th September 2019. Approximately 30 delegates participated in the Awareness Programme.

Mr. R. Panneerselvam, Principal Director and Mr. P. R. Joshi, Asst. Director, MSME TDC, PPDC-Agra, Ministry of MSME, Govt. of India were the guest speakers for the event.

Major topics covered

- Various promotional schemes available for the benefit of MSMEs
- Services of MSME-TDC (PPDC) Agra for MSMEsEIA Notification is under draft stage

Export Promotion Workshop:

Foundry Informatics Centre with IIF Northern Region Organized a full day workshop jointly with EEPC one on 9th Nov., 2019 at IIF Delhi Office. The workshop was attended by approx. 40 delegates from across the country from major companies like Kirloskar Ferrous, ACI Automation, Star Wire India, Oliver Engg., Srinathji Ispat, Boparai Metals, Connect International etc., underlining the importance of Export for foundry sector in present scenario and enthusiasm in the sector to go GLOBAL.

- Guest Speakers : Dr. Ram Singh, Professor & Head of Training (IIFT) and Dr. Surendar Singh, Sr. Dy. Dir., EEPC
- <u>Major topics covered</u> Key export items & markets, global import demand, finding Suitable Buyers & Negotiating Commercial Terms, Leveraging Export Import Schemes, Identifying Market Access Barriers etc.

Communication with Members - Foundry Bulletin

IIF bulletin is being circulated to large number of members & non-members (approx. 7000) with useful information. Foundry bulletin was well appreciated by many recipients.

Bulletin covers current relevant events/ news from various chapters/regions of IIF, latest news relevant to domestic foundry industry & international scenario, raw material price trends of major inputs, Domestic & International events relevant to foundry sector, Relevant Govt. notifications & schemes, Promotion of membership, IIF's annual events like IFC & IFEX.

The relevant details like media reports, prices of various major material inputs prices & articles are also being sent to Journal Section at HO from time to time for publication in IFJ.

Techno Commercial Queries:

Several queries were received from overseas, members, Govt agencies, management Consultants etc., which were promptly replied. Few of them are listed below :-

- Hindalco Industries Ltd. (Aditya Birla Group)
- Technovision Auto Components Pvt. Ld.
- Kores India Ltd. (Foundry Divn.)
- Electro Magnetic Industries
- Kiswok Industries Pvt Ltd
- Concentric Pumps, Pune
- Gujarat Metal Cast Industries, Vadodara
- ➢ LCB Sourcing, Mumbai
- Itol Gate Consultancy, Bangalore
- EAC Euro Asia Consulting Pvt. Ltd. Mumbai
- Pyramid Abrasive Pvt. LTd., Bhiwadi
- Wuhan Jianheng Industrial Technology, China

- > The Steel Works ,USA
- Kirloskar Ferrous Industries Ltd, Karnataka
- BizHero India Pvt. Ltd., Kolkata
- TATA Strategic Management Group, Mumbai
- Schutz Carbon Electrodes Pvt. Ltd., Gujarat
- STEELCAST LIMITED, Gujarat
- Shivalik Engineering Industries Ltd., Bhilai
- GHAZIABAD PRECISION PRODUCTS PVT. LTD., Uttarakhand
- > L& T Valves
- ➤ Scaw Ltd.
- Foundry Patterns

Few Feedbacks/ Messages of Appreciation from Members/Non Members 2019-20

Mr. Arunkumar, Head – Supplier development, L&T Valves

"Thanks for your immediate support"

Mr. Yogesh, Senior Engineer, KIRLOSKAR FERROUS INDUSTRIES LIMITED

We have gone through the FIC data after getting access. We found FIC has good database.Foundry directory is very helpful. Thank you for your support and Quick response

Mr. V. Narasimhan, Brakes India Ltd.

I congratulate FIC for continuously improving on the content and speed. Keep up the good work.

Mr. P.Senthilkumar, M/s ACI Automation Pvt. Ltd

We thank you and entire FIC team who has worked hard to get this re imbursement from Government of India..

World Casting Census & WFO Report :

The data for production of castings was compiled based on feedbacks received from foundries as per the format circulated by FIC. Same was submitted to Modern Castings USA for publication in annual World Casting Census .The data compiled by FIC based on feedbacks received was published in Dec 2019 edition of Modern Castings USA.

Also Compiled Country report on foundry sector for WFO & detailed presentation for BRICS Forum and also other International Forums.

Revenue from Website registration /Advt. /Sale of Directory

We have generated a revenue of approx. Rs. 4,00,000 /- during the FY 2019-20 on account of web registration fees, web advertisement & Sale of Directory **etc.**

Audit of Accounts of Foundry Informatics Centre

As per decision by HO all the Accounts paper, Photo Copy of Vouchers, Bank Statement, Receipt & Payment Statement, Tally Backup etc. was sent to HO on Monthly basis for Annual Audit of FIC.

IIF Examinations:

FIC Conducted Module one Examination at IIF Delhi Office during December 2019 as instructed by IIF CET.

Support to Various Committees of IIF

- Policy Advocacy Committee
- Brand Building Committee
- Representation of IIF at various forums & Govt. Depts.
- Delhi Office Building Committee
- Export Dev Taskforce
- Pollution Control Taskforce
- New Membership Dev Committee

A K Anand Sr Director